

## **Facility Management**

## Gestion des installations

## **Guy Picard**

Project Manager

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Monday February 26th

Michael Marfoglia Marfoglia Constructions Inc. 9031 Boul. Parkway Anjou, Québec H1J 1N4

## **Objet: Reference letter**

Mr. Marfoglia,

Over the past two years we have trusted Marfoglia Construction to manage our premises renovations and upgrades. To-date, your team has been instrumental in partially or completely or completely updating and refinishing 7 different floors of our Montreal Headquarters Office for a total of over 140,00s.f. of space at a total of over \$5 million.

Such a large, highly-visible project requires consistency and reliability. The fact that your projects have been "on-time and on-budget" has been instrumental in receiving upper management approval in continuing our renovation program.

You have demonstrated level of engagement and commitment to our office environment objectives have helped to ensure this change continues on a smooth path. Strong management, attention to detail and your timely recommendations have proven to be critical success factors.

Large projects can also present cost challenges, and we have been able to manage our costs thanks to your clear presentation of costs and planned expenditures and an attentive management of details that keep these costs on track.

These renovations have allowed us to provide a modern work space for our staff and the high quality installation of new color schemes and finishes breathe energy into this space.

Your consistent and reliable response to our present and changing needs defines you and Marfoglia Construction as our strong allies as we continue to move forward.

Please accept, Mr. Michael Marfoglia, the expression of my distinguished sentiments.

Guy Picard Directeur de projets

CC : Rick McFadyen, Director Corporate Facilities